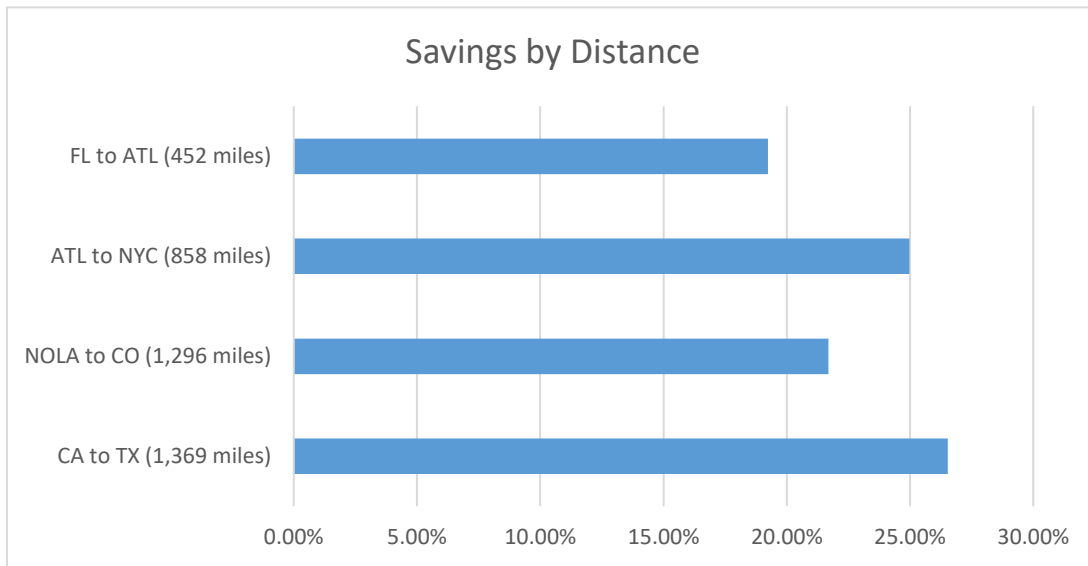
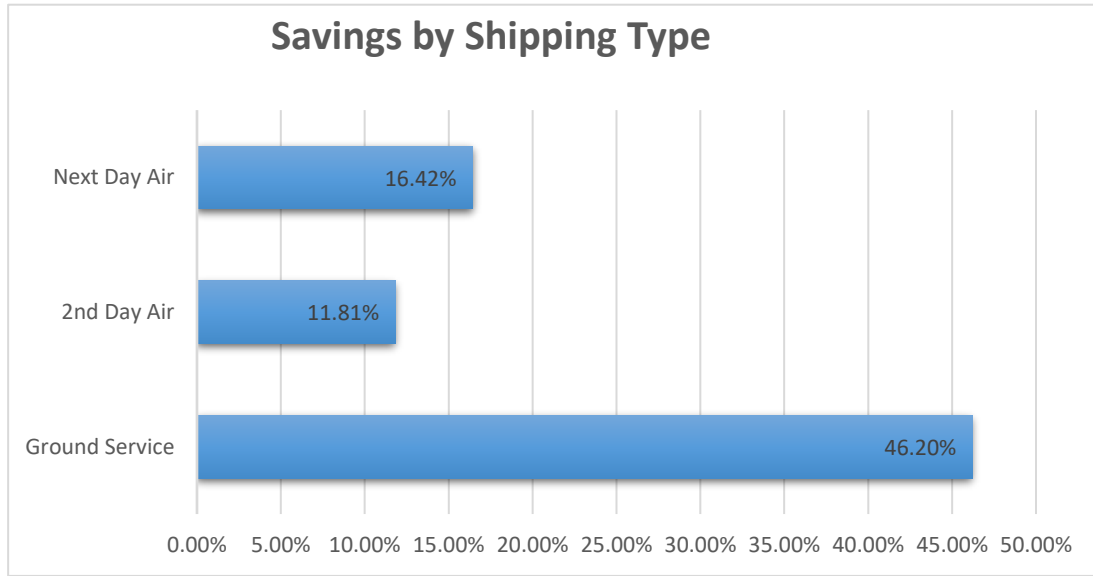


## NBP's UPS Discount Results



Package size 1: Other packaging, 22x22x12, 23 lbs, \$200 value

Package size 2: 24x12x36, 50 lbs, \$50 value

	Original Price	NBP Price	\$ Savings	% Savings
<b>ATL to NYC (858 miles)</b>				
<b>Package size 1</b>				
UPS Next Day Air	\$236.44	\$199.80	\$36.64	15.50%
UPS 2nd Day Air	\$114.92	\$101.72	\$13.20	11.49%
UPS Ground Service	\$45.47	\$24.89	\$20.58	45.26%
<b>Package size 2</b>				
Next Day Air	\$375.75	\$312.43	\$63.32	16.85%

2nd Day Air	\$177.74	\$156.68	\$21.06	11.85%
Ground Service	\$64.23	\$32.83	\$31.40	48.89%

**CA to TX (1,369 miles)**

**Package Size 1**

Next Day Air	\$249.28	\$207.88	\$41.40	16.61%
2nd Day Air	\$175.24	\$152.30	\$22.94	13.09%
Ground Service	\$56.94	\$27.87	\$29.07	51.05%

**Package Size 2**

Next Day Air	\$394.94	\$329.35	\$65.59	16.61%
2nd Day Air	\$292.40	\$258.09	\$34.31	11.73%
Ground Service	\$77.57	\$38.72	\$38.85	50.08%

**NOLA to CO (1,296 miles)**

**Package Size 1**

Next Day Air	\$249.28	\$210.58	\$38.70	15.52%
2nd Day Air	\$175.24	\$155.00	\$20.24	11.55%
Ground Service	\$56.94	\$30.57	\$26.37	46.31%

**Package Size 2**

Next Day Air	\$394.94	\$329.35	\$65.59	16.61%
2nd Day Air	\$292.40	\$258.09	\$34.31	11.73%
Ground Service	\$77.57	\$38.72	\$38.85	50.08%

**FL to ATL (452 miles)**

**Package Size 1**

Next Day Air	\$117.67	\$98.33	\$19.34	16.44%
2nd Day Air	\$64.74	\$57.44	\$7.30	11.28%
Ground Service	\$29.19	\$19.59	\$9.60	32.89%

**Package Size 2**

Next Day Air	\$205.71	\$170.20	\$35.51	17.26%
2nd Day Air	\$101.45	\$89.53	\$11.92	11.75%
Ground Service	\$41.34	\$22.72	\$18.62	45.04%

**Summary of Results:**

By shipping type:

Ground Service	46.20%
2nd Day Air	11.81%
Next Day Air	16.42%

By distance

CA to TX (1,369 miles)	26.53%
NOLA to CO (1,296 miles)	21.69%
ATL to NYC (858 miles)	24.97%
FL to ATL (452 miles)	19.24%